

HousingCoachSM Headlines

Village IV Edition

February 2018

The Valuable Stone

Once a wise old woman was traveling through the mountains. She plodded slowly, her burden on her back, her head bent. She saw little more than the ground under her feet, but even so, she smiled. Then she saw at the edge of her path, a bright red stone, and she knew it was a large gem. With that gem, she could buy a small home and settle down. She picked it up and put it in her pack and continued her journey.

The next day on the path, she met another traveler. He was hungry, and asked the old woman if she had any food to spare. She opened her bag to give food to the man and he saw the precious stone inside. His eyes grew wide.

He said, "That is a very valuable stone you have." She grinned at him toothlessly, and handed it over without any hesitation. "Then you should have it." With that, she continued her journey.

The man was so happy, he ran for miles to his village, despite his hunger. He knew he'd never worry about food again. The stone would give him a lifetime of security.

But that night, instead of peaceful sleep, he had the most restless dreams of his life.

Late the next day, the old woman heard footsteps running up behind her. It was the man. He breathlessly asked her to stop for a moment, then held out the stone.

"Thanks for giving me this stone, but I would like to return it to you with the hope that you can give me something even more precious," he said.

"What more could I give you?" she asked. "Please give me what you have within you that enabled you to give me that stone without any hesitation," he said.



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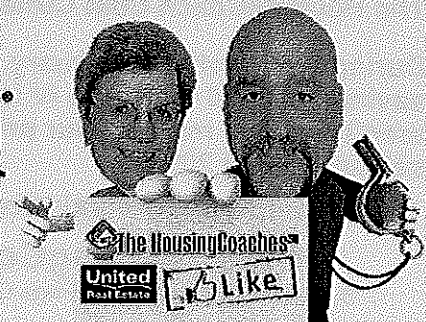
- The Valuable Stone
- Why Do We Have A Groundhog Day?
- February Quiz Question
- The Best App Ever Invented...
- Say Yes To Saying No
- Perspective Makes A Difference
- Don't Count On Catching Up On Sleep
- Me, Micro-Manage? Certainly Not!
- What's In A Name?
- Is That Still Safe To Eat?
- No Mistake About It
- The 10,000 Hour Myth

The HousingCoaches

Matt McGrath and Carol McGrath are more than just REALTORS®. We live in Woodridge Center, we are your neighbors and we would also like to be your friends in the business. Call us at:

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11th Annual Home Buyers Seminar

The Seven Secrets of Successful Home Buying

Woodridge Public Library

February 6, 2018

7:00 pm - 8:30 pm

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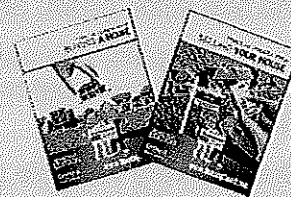
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*Based on the average DuPage County home sale price of \$332,500

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