

HousingCoachSM Headlines

Village IV Edition

March 2018

Find the Strength in Your Weakness

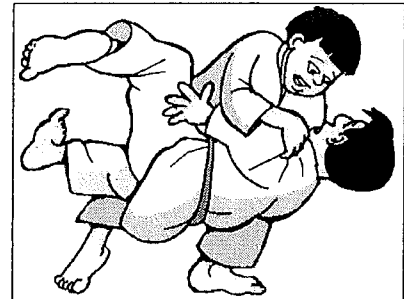
A 10-year-old boy had lost his left arm in an accident. He wanted to grow stronger, so he began lessons with a wise judo master. In time the boy improved. But after months of training, he couldn't understand why the master had taught him only one move.

"Master," the boy said, "Shouldn't I learn more moves?"

"This is the only move you'll ever need," the master replied.

Not quite understanding, but believing in the wisdom of his teacher, the boy kept training.

More months later, the master took the boy to his first tournament. The boy surprised himself by easily winning all his initial matches. Then came the final match.



This time, his opponent was bigger, stronger, and more experienced. For a while, the boy with one arm appeared to be overmatched. Concerned for the boy's safety, the referee was about to stop the match. But the master intervened. "No," he said. "Let him continue."

Soon, the boy's opponent made a critical mistake and dropped his guard. Instantly, the boy used his move to pin him. The boy won the match and the tournament.

On the way home, the boy summoned the courage to ask, "Master, how did I win the tournament with only one move?"

"You won for two reasons," the teacher answered. "First, you've mastered one of the most difficult throws in judo. Second, the only known defense for that move is for your opponent to grip your left arm."

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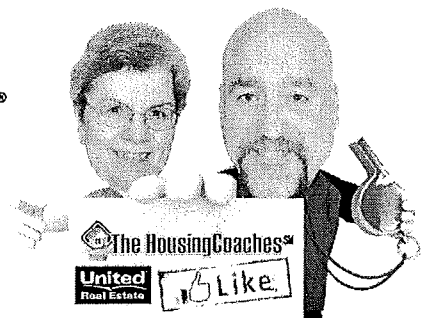
- Find the Strength in Your Weakness
- Kid-Friendly Exercises
- March Quiz Question
- The History of Spring
- Does Raising Your Phone Improve Reception?
- Fast Skillet Brussels Sprouts
- Stop Your Phone from Draining Data
- What's 2+2?
- Should You Pay by Cash or Credit?
- A Brief History of Mobile Homes
- How to Hold Keys for Self-Defense

The HousingCoaches

Matt McGrath and Carol McGrath are more than just REALTORS®. We live in Woodridge Center, we are your neighbors and we would also like to be your friends in the business. Call us at:

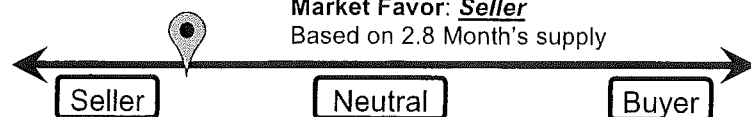
630.971.2220

United
Real Estate
Chicago

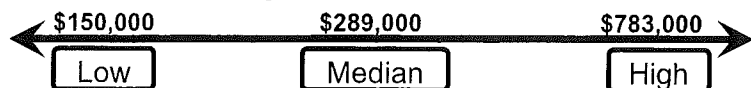


Woodridge Market Indicators Single Family Detached Homes

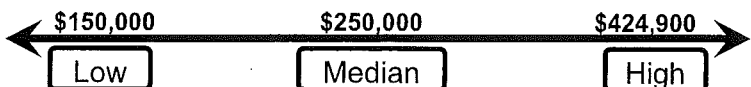
Market Favor: **Seller**
Based on 2.8 Month's supply



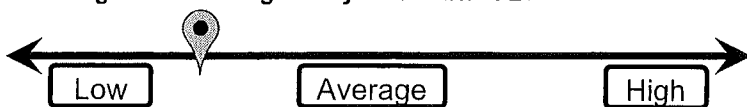
Village of Woodridge - Sale Price:



Woodridge Center - Sale Price:

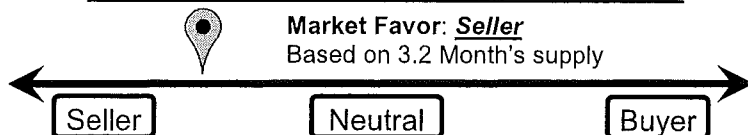


Village of Woodridge - Days on Market: 29

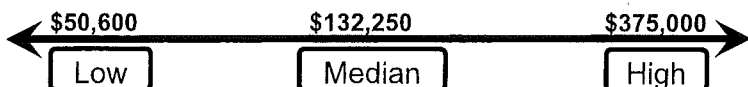


Single Family Attached - Style: Townhome

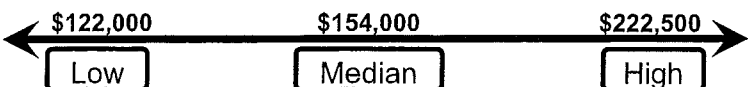
Market Favor: **Seller**
Based on 3.2 Month's supply



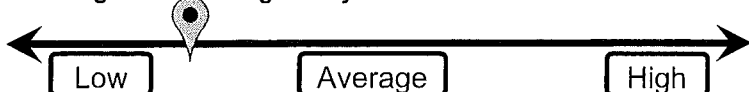
Village of Woodridge - Sale Price:



Woodridge Center - Sale Price:



Village of Woodridge - Days on Market: 38



Home Buyer / Home Seller Seminars

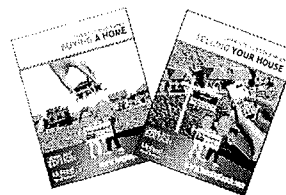
Today's real estate market is bounding in opportunity. However, you need to be able to develop a detailed plan of action in order to make the most of the opportunities that are available. There are very common mistakes that smart people regularly make when buying and selling. These seminars will help you to avoid those mistakes. You will also learn the best strategies for making a smart move. The seminars are free, available online, available anytime. Check them out at

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- ◆ Would it make sense to wait before you buy or sell?
- ◆ What are the biggest challenges standing in the way of your goals?



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- How To Sell Your House For The Most Money In The Shortest Possible Time
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